



Exclusive Mortgage Rates
Through Your Sutton REALTOR®

Frequently Asked Questions

What are the benefits to me as a client? The Sutton Member Program rewards you with access to the best rates in the marketplace resulting in substantial savings over the term and life of the mortgage.

How do I apply for a mortgage through SMP? Ask for a SMP referral card from your Sutton REALTOR®. Each unique numbered card is tracked back to your REALTOR®. Go to www.smpapplication.com to fill out the online mortgage application and include the client card number and your REALTOR® name, then a licensed SMP Mortgage Coordinator will contact you.

What types of mortgage products does SMP offer? From fixed and variable rate mortgages to special offers, SMP has access to a wide variety of products and services to suit your individual needs. Our Mortgage Coordinators will help you decide which one is right for you.

What are the rates? The rates change frequently depending on the market conditions. Please refer to www.suttonmember.com for current rates.

Who are the lenders for SMP? SMP and its full service mortgage brokerage partner, Finder Financial Service Ltd., work with a large network of lenders. A list of preferred lenders can be viewed at www.suttonmember.com.

How do I qualify? Qualifications are based on the client's financial situation. Not every client will qualify for the lowest rate, however SMP's licensed mortgage coordinators have access to a wide variety of mortgage products to suit your needs.

Can I pre-arrange my mortgage? Yes. SMP will provide you the best mortgage options based on your financial needs.

Are the SMP rates available for the type of properties other than residential? Yes, they offer many other mortgage products and services for rental/investment/vacation properties. You have to discuss this with the mortgage coordinator once you get a referral card from me.

Can I give permission to my Sutton REALTOR® to find out the status of my mortgage application? Due to privacy regulations, your Sutton REALTOR® cannot find out the status, unless you give consent when you fill out the online application.

Contact me now so I can give you access to Sutton Member Program!

Mortgages Processed By



Finder Financial Services Ltd.

www.suttonmember.com

